



Defensie

International Partners Day - NAVY IPO

A Perspective

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Introduction: a Perspective of

- Chairman of the MOU Attaché group
- or
- The Netherlands Defense Cooperation Attaché
- or
- A more personnel view
- or
- All of the above

Team International

Why a “Team International” concept?
(memorandum 24 JUL 2001)

Because the need has been there for a long time!
(Ref. Dutch Helicopter example 1994/5; FMS++)

Of course also many other customers felt similar requirements!

Response: Team International; so that

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Team International

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the needs of our foreign
customers are better met.

(Source DoD memo 24 JUL 2001)

Team International

**It is the implementation of a de-facto
practice**

Always Team International?

TI is best suited for:

- Introduction new weapon system
- Integrate weapon system in non-standard or non-US platform
- More than one military department involved

Limitations to Team International

Unfortunately yes:

Probably several, however a more important one:

The DoD policy on customer participation in FMS
Contract Preparation and Negotiations
(DepSecDef memo 23 MAR 1999)

Team International

It is presumalby in the interest of the customer to have

access to information like proposals, price calculations,

GAO and DCAA reports and supporting documentation,

signed cointracts, data on program cost and the (re-) allocation thereof.

Team International

Questions?